

Business Request

A Lithuanian customs brokerage company offers trade intermediary services.

Summary

A Lithuanian customs brokerage company offers trade intermediary services for foreign companies who need assistance in preparation of customs documentation in Lithuania.

Reference 20121030013

Details

Advantages and Innovations

Company can guarantee rapid solutions, (24/7) service, professional competence: - high-quality service and reasonable prices; - professional counseling and legal assistance in the field of customs law; - individual approach to each client.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

A French company specialised in steel forming is looking for specific suppliers specialized in coiled stocks.

Summary

A French company specialized in steel forming is looking for specific suppliers specialised in coiled stocks. They are looking for different grade of coiled stocks as raw materials. Coiled stocks may be in ferritic stainless steel, austenitic stainless steel, martensitic stainless steel. The company is looking for reciprocal production agreements with other companies to develop suitable solutions.

Reference 20090106006 BR

Details

Advantages and Innovations

A potential partnership should work because of the urgent needs

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Reciprocal production

Business Request

An experienced Swedish company specialised in distribution of aluminium profiles and components is looking for suppliers

Summary

A Swedish company specialised in design, development, refinement and distribution of aluminium profiles and components on the Swedish market is looking for suppliers of aluminium bars and profiles in Eastern Europe i.e. Croatia, Romania, Slovenia, Bulgaria and Hungary.

Reference 20130221043 BR

Details

Advantages and Innovations

The Swedish company has long experience of the business and has been working with aluminium components for many years. The company offers a wide array of aluminium, standard profiles, customized profiles etc. The company is a well known distributor of aluminium profiles on the Swedish market.

Technical Specification or Expertise Sought

The partner sought is expected to be a small supplier of aluminum, perhaps not normally found in trade fairs etc. where the Swedish company often found its suppliers. The partner is expected to be flexible, can offer short delivery times and be a reliable partner.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

Looking for raw materials and machineries suppliers particularly in the photovoltaic, hydro, biomass sectors.

Summary

Italian company based in Piedmont (North-West of Italy) working in renewable energies sector is looking for raw materials and machineries suppliers particularly in the photovoltaic, hydro (especially mini-micro sector), biomass sectors. The company would like to find partners interested in the Italian market for a commercial agency agreement (broker, representation, not distribution).

Reference BRIT20140328001

Details

Advantages and Innovations

The company is young and dynamic with a qualified staff.

Technical Specification or Expertise Sought

The Italian company looks for partners with experience in energy sector (also energy management) and specialised in RD of renewable energy plants.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Commercial agency agreement

Business Request

French European leader in glass beads producing glass micro beads looking for recycler of soda-lime glass in Europe.

Summary

French European leader in glass beads producing glass micro beads designed for horizontal road markings, impact treatment of surfaces, reinforcement of synthetic resins, renovation of stone-clad facades, fight against fire and numerous specific applications is looking for recycler of soda-lime glass in Europe.

Reference 20120411038

Details

Advantages and Innovations

- The company develops most of its glass beads by grinding recycled glass. Another type of beads, created in their facilities based on original virgin glass smelting, results in an exceptional purity and quality of their glass beads. - The strict selection of raw materials and the level of control over their manufacturing processes, allows them to guarantee that their beads do not contain hazardous substances or traces of free silica. Their glass is thus totally inert. At every step in the production process, everything is done to respect the environment. - The micro glass beads produced feature a maximum whiteness and transparency and reach a high percentage of roundness.

Technical Specification or Expertise Sought

The company expects loyalty, regular cooperation and massive and quality soda-lime glass material.

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Type of Partnership Considered

Subcontracting

Business Request

Swedish company designing products for Mama & Baby segment is looking for textile factory/supplier for printing and sewing

Summary

A well-established Swedish design company offers a unique range of products for Mama & Baby segment. The company specializes in unique and intelligent designed best-selling products, and is now looking for textile factory/supplier for printing and sewing baby textiles. They are first of all looking for a partner in Spain.

Reference 20130509002

Details

Advantages and Innovations

If chosen for cooperation with this company, you will find a business partner with very high standards when it comes to all that matters in a business relationship, founded on the most delicate design work. They offer unique and clever designed products, carefully developed to perfection, based on the needs of the target groups - Mamas and Babies. Soon to be launched in other parts of Europe. And last but not least - a dedicated partner with the heart in the relation.

Technical Specification or Expertise Sought

This Swedish company is looking for a serious partner who is able to commit in long term cooperation. Direct and straight communication is a demand, as well as high quality of materials and handicraft as well as the service when it comes to the business, communication and commitments. If also packaging is offered it is very good.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

A Polish distributor of food products is offering its services to the companies who would like to introduce their products to the Polish market.

Summary

A Polish company specialized in trade services and distribution of food stuff and chemical products is offering its services to the companies who would like to introduce their food products to the Polish market.

Reference 20130604050

Details

Advantages and Innovations

The Polish company has got experience in introducing new food products on the local market in Poland, as well as a wide network of contacts - potential customers.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Distribution services agreement

Business Request

Irish pharmaceutical healthcare group looking for gel manufacturing/filling

Summary

The Irish company is a pharmaceutical healthcare group providing products and services to groups of patients with specialised or unmet medical needs. They are currently looking for contract manufacturer for gel manufacturing and filling.

Reference BRIE20130924001

Details

Advantages and Innovations

The Irish company is ISO 13485 accredited and FDA approved for device manufacturing.

Technical Specification or Expertise Sought

The contract manufacturer MUST have: - Quality System approved by or suitable for approval by FDA & Health Canada, ISO13485 certified - Ability to manufacture semi-solids/gels in large volumes - Ability to fill and seal LDPE tubes - Analytical capabilities including HPLC and Cone & Plate) with micro analysis - English language resource

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Manufacturing agreement

Business Request

Swedish company, designing and selling prime Swedish company is looking for a European subcontractor for trays of metal with a digitally printed surface

Summary

A Swedish, Stockholm based company, designing and selling prime products within interior and dining, for private and professional rooms, is looking for a European subcontractor for trays of metal with a digitally printed surface. Images of high artistic and technical quality are sought for. The trays will be presented on the private customer market in Europe and internationally.

Reference 20120627032

Details

Advantages and Innovations

The Swedish company has a thorough experience of working with subcontractors abroad.

Technical Specification or Expertise Sought

The partner should be able to deliver the requested items per the design supplied by the Swedish partner. The Swedish company is looking to develop a long-term relationship.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

Wholesale and retail trade of products for manicure,pedicure and gel nails is offering trade intermediary services

Summary

Croatian company, specialized in wholesale and retail trade of products for manicure, pedicure and gel nails, as well as provding those services (manicure, pedicure, etc) is offering trade intermediary services (representation and distribution). The company is also requesting franchise partnership and joint venture.

Reference 20130606046 BR

Details

Advantages and Innovations

The comoany can offer severity, qualifications, business occupancy, two stores/studios for representing potential clients products, experience in working with foreign products.

Technical Specification or Expertise Sought

The potential partner should have a serious and professional approach to a business cooperation with the Croatian company.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Franchise agency agreement
Joint venture agreement

Business Request

A Polish company specialised in the production of window frames is looking for companies interested in Joint Venture and/or reciprocal production.

Summary

A Polish company specialised in the production of window frames is looking for companies interested in Joint Venture and/or reciprocal production.

Reference 20130607024 BR

Details

Advantages and Innovations

" attractive prices " extensive experience " high quality of the product " timely delivery " fairness
" own machine park " innovative usage " high level of competence " well-qualified team

Technical Specification or Expertise Sought

The company is looking for a reliable and experienced partner. A potential partner should be open to international cooperation.

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Partner Sought

Type and Size of Partner Sought

SME <10

Type of Partnership Considered

Joint venture agreement

Reciprocal production

Business Request

A British startup is looking for suppliers of gold jewellery

Summary

A UK company seeks manufacturers and suppliers of gold jewellery products. The company offers to import the products to the UK as a wholesaler to be the distributor. The company is mainly interested in bracelets, earrings, necklaces and rings. The company is also looking for potential manufacturing agreements opportunities.

Reference BRUK20140321002

Details

Advantages and Innovations

The UK start-up is looking for suppliers of gold jewellery to sell at wholesale.

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Partner Sought

Type and Size of Partner Sought

SME <10

Type of Partnership Considered

Manufacturing agreement

Distribution services agreement

Business Request

UK management company in healthcare economics, build and delivery is looking for joint venture partners.

Summary

UK company is looking for joint-venture partners to collaborate in healthcare consultancy projects.

Reference BRUK20140317002

Details

Advantages and Innovations

The UK company advised on UK Department of Health resource allocation working groups for primary care, Research and Development funding, Health centre funding, Specialist services definition group (Paediatric Cardiology). Over 20 years' experience in Health service management including as Director of Finance and Assistant Director of Finance in the NHS (UK National Health Service). Developed and managed health service contracts for purchasers of health services and primary care providers (£117m) and specialist hospitals (£78m).

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Partner Sought

Type and Size of Partner Sought

>500

Type of Partnership Considered

Joint venture agreement

Business Request

Swedish company looking for a subcontractor within textile sector.

Summary

A Swedish company active in home decoration and manufacturing of both textiles and furniture for home design is currently looking for a partner to act as a subcontractor. The partner must be able to sew in non-woven fabric (fiber cloth). The partner also needs to be able to print the logo of the Swedish company on the products.

Reference 20130618024

Details

Advantages and Innovations

Since the Swedish SME will have regular orders they are looking for long term cooperation.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

Looking for a subcontractor within Oxford nylon, sewing and welding of textiles.

Summary

A Swedish company active in home decoration and manufacturing of both textiles and furniture for home design is currently looking for a partner to act as a subcontractor. The partner must be able to work with Oxford nylon fabric, both sewing and welding of textiles. The partner also needs to be able to print the logo of the Swedish company on the products. The Swedish company is looking for a partner in the European Union.

Reference 20130618020

Details

Advantages and Innovations

Looking for long term cooperation, well established company with long business experience.

Technical Specification or Expertise Sought

The partner must be able to work with Oxford nylon fabrics, keep deadline and looking for long term cooperation.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

A Swedish SME looking for subcontractor with knowledge in cutting and scoring in metal.

Summary

A Swedish company active in the sector of home decoration and manufacturing of both textiles and furniture in metal for home design is currently looking for a partner to act as a subcontractor. The partner must have knowledge and be excellent at cutting and scoring in metal.

Reference 20130618038

Details

Advantages and Innovations

The Swedish company will place regular orders with this partner and are therefore looking for long term cooperation.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting

Business Request

A Swedish company requesting products of PVC-fabrics.

Summary

A Swedish company which develops and manufactures products of PVC-fabrics makes a request for new suppliers. The company has one of the longest welding tables for PVC-fabrics (102 meters) in Europe. They manufacture protective curtains from a few square meters up too storage halls covering thousands of square meters. The main products are covering for warehouse facilities, tents for events, door fabrics for industrial doors and hangars and pool covers.

Reference BRSE20140328001

Details

Advantages and Innovations

The company is one of the leading producers of big industrial storage facilities made of PVC-fabrics in Europe. They have a demand for approximate 1 000 000 square meters of PVC-fabrics per year. The company is interested in long term relations with their suppliers and are looking for partners that's on the edge of RND in its field of PVC-fabric materials.

Technical Specification or Expertise Sought

A well established supplier of PVC-fabrics.

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Partner Sought

Type and Size of Partner Sought

>500

Type of Partnership Considered

Commercial agency agreement

Business Request

Italian professional freelance photographer in fashion and interior.

Summary

An Italian professional freelance photographer specialized in fashion and interior is looking for trade services and offers subcontracting activities in all Europe.

Reference 20130612006 BR

Details

Advantages and Innovations

For its pictures this company uses natural and studio lighting, according to the needs of the clients and their products. It is a commercial photographer and an artist at the same time. Its pictures are always obtained shaking and contaminating these two different aspects. It is an experimenter and this is the connection between its commercial activity and its artistic vocation. In art, it is involved by introspection and emotional landscapes.

Technical Specification or Expertise Sought

Knowledge and experience in the world of advertising, communication and web agencies in the field of fashion area (cloths, shoes, bags, accessories and jewellery), hotels, tourism and interior design.

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Partner Sought

Type and Size of Partner Sought

SME 51-250

Type of Partnership Considered

Subcontracting